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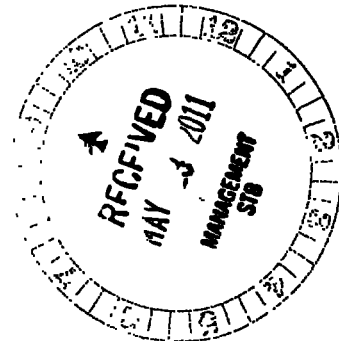
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May 20, 2011

**Via Air Courier**

Cynthia T. Brown  
Chief, Section of Administration  
Office of Proceedings  
Surface Transportation Board  
395 E Street, SW  
Washington, D.C. 20423-0001



Re: STB Finance Docket No. 33388 (Sub-No. 95) – Motion for Protective Order

Dear Ms. Brown:

Enclosed for filing are the original and ten (10) copies of a Motion for Protective Order to be filed in the above captioned proceeding. Also enclosed are unredacted versions of the four (4) agreements which NS seeks to file under seal as "HIGHLY CONFIDENTIAL".

As background, on January 19, 2005, the Surface Transportation Board approved the terms of settlement between Wheeling and Lake Erie Railway Company and Norfolk Southern Railway Company. STB Finance Docket No. 33388 (Sub-No. 95), *CSX Corp. and CSX Transp., Inc., Norfolk Southern Corp. and Norfolk Southern Ry. Co. — Control and Operating Leases/Agreements — Conrail Inc. and Consolidated Rail Corp.* (Jan. 19, 2005). In its filing in that proceeding, NSR noted in footnote 6 that it would submit final documents to the Board no later than ten (10) days after execution of those documents. Although this settlement has already been approved by the Board, under separate cover NSR has fulfilled its representation by providing to the Board the five final agreements which were executed by the parties on May 10, 2011. Four (4) of the five (5) final agreements were provided in redacted form.

Sincerely,

Greg E. Summy

Enclosures

Cc: Parties of Record

**BEFORE THE  
SURFACE TRANSPORTATION BOARD**

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**FINANCE DOCKET NO 33388 (Sub-No. 95)**

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**CSX CORPORATION AND CSX TRANSPORTATION, INC.,  
NORFOLK SOUTHERN CORPORATION AND  
NORFOLK SOUTHERN RAILWAY COMPANY  
— CONTROL AND OPERATING LEASES/AGREEMENTS —  
CONRAIL INC. AND CONSOLIDATED RAIL CORPORATION  
[PETITION TO APPROVE SETTLEMENT AGREEMENT AND  
EXEMPT EMBRACED TRANSACTIONS]**

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**MOTION FOR PROTECTIVE ORDER**

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Norfolk Southern Railway Company (“Norfolk Southern”) hereby moves the Surface Transportation Board (“STB” or “Board”) to enter a protective order in the above-referenced proceeding, in the form set forth in Appendix A hereto. The order is required to permit Norfolk Southern to submit certain documents to the Board that contain highly sensitive commercial terms.

By petition filed August 6, 2004 (the “Petition”), in the lead docket,<sup>1</sup> Norfolk Southern Corporation and Norfolk Southern Railway Company (collectively, “NS”) and

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<sup>1</sup> The petition and decision discussed herein embraced: STB Finance Docket No. 33388 (Sub-No. 96), Wheeling & Lake Erie Railway Co. – Trackage Rights Exemption – Norfolk Southern Railway Co. Between Bellevue and Toledo, OH; STB Finance Docket No. 33388 (Sub-No. 97), Wheeling & Lake Erie Railway Co. – Trackage Rights Exemption – Norfolk Southern Railway Co. in Cleveland, OH; STB Finance Docket No. 33388 (Sub-No. 98), Norfolk Southern Railway Co. – Trackage Rights Exemption – Wheeling & Lake Erie Railway Co. Between Clairton, PA and Bellevue, OH; STB Finance Docket No. 33388 (Sub-No. 99), Wheeling & Lake Erie Railway Co. – Petition for Exemption – Purchase of the Toledo Pivot Bridge – Norfolk Southern Railway Co.; STB Finance Docket No. 32516

Wheeling & Lake Erie Railway Company (“W&LE”) asked the Board: (1) to approve a Settlement Agreement that they entered into to implement and satisfy certain conditions the Board imposed in connection with the Conrail Transaction; and (2) to find that the Settlement Agreement is consistent with and reasonably implements those conditions. NS and W&LE also simultaneously filed five notices and a petition in the six embraced dockets listed in footnote 1, for exemption authority under 49 U.S.C. 10502 for the six transactions provided for in the Settlement Agreement that require Board authorization. In the Petition, NS and W&LE represented that they would submit signed final agreements to the Board no later than ten (10) days after execution.

By decision served January 26, 2005, the Board found that the Settlement Agreement, when implemented, would satisfy the pertinent conditions imposed by the Board, and the Board granted the authority sought by NS and W&LE. Today Norfolk Southern fulfills the submission obligation by providing to the Board the final agreements, which were executed by the parties on May 10, 2011. Certain elements of four (4) of those agreements, however, contain highly confidential and commercially sensitive information.

Norfolk Southern is submitting, under seal and with this motion for a protective order, an unredacted version of four (4) of the five (5) agreements covered by the Settlement Agreement. Today Norfolk Southern also submits, with a separate cover letter, a redacted version of those four (4) agreements, along with an unredacted version of the fifth agreement<sup>2</sup>.

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(Sub-No. 1), Wheeling & Lake Erie Railway Co. – Lease and Operation Exemption – Norfolk and Western Railway Co.’s Dock at Huron, OH; and STB Finance Docket No. 32525 (Sub-No. 1), Wheeling & Lake Erie Railway Co. – Trackage Rights Exemption – Norfolk and Western Railway.

<sup>2</sup> The fifth agreement is titled “Supplemental Agreement”.

The information redacted from the agreements submitted today with this motion is highly confidential commercially-sensitive information developed and protected against public disclosure by Norfolk Southern, specifically, the compensation that Norfolk Southern or W&LE is paying for the trackage rights, haulage rights and other confidential terms. The proposed protective order is necessary to protect this highly confidential information. The proposed order will allow Norfolk Southern to submit the agreements to the Board, while at the same time protecting the confidentiality of that sensitive information.

The proposed protective order is modeled substantially on several others that the Board has recently entered, but Norfolk Southern contemplates that only a highly confidential and a public version of the agreements will be produced. Although the protective order necessarily would seem to contemplate further proceedings in this matter, no further proceedings are anticipated.

Accordingly, Norfolk Southern requests that a protective order be entered in the form provided in Appendix A hereto, including the forms of confidentiality undertakings that accompany it. W&LE has authorized Norfolk Southern to advise the Board that W&LE joins in this request.

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'G. Summy', is written over a horizontal line.

Greg E. Summy  
General Solicitor  
Three Commercial Place  
Norfolk, VA 23510

Attorney for Norfolk Southern Railway  
Company

**Dated: May 20, 2011**

**Enclosures**

## **APPENDIX A**

### **PROTECTIVE ORDER**

**1. For purposes of this Protective Order:**

**(a) "Confidential Documents" means documents and other tangible materials containing or reflecting Confidential Information.**

**(b) "Confidential Information" means traffic data (including but not limited to waybills, abstracts, study movement sheets, and any documents or computer tapes containing data derived from waybills, abstracts, study movement sheets, or other data bases, and cost work papers), the identification of shippers and receivers in conjunction with shipper-specific or other traffic data, the confidential terms of contracts with shippers, or carriers, confidential financial and cost data, and other confidential or proprietary business or personal information.**

**(c) "Designated Material" means any documents designated or stamped as "CONFIDENTIAL" or "HIGHLY CONFIDENTIAL" in accordance with paragraph 2 or 3 of this Protective Order, and any Confidential Information contained in such materials.**

**(d) "Proceedings" means those before the Surface Transportation Board ("Board") concerning the Petition for Exemption filed in Finance Docket No. 33388 (Sub-No. 95), and any related proceedings before the Board, and any judicial review proceedings arising from the same or from any related proceedings before the Board.**

**2. If any party to these Proceedings determines that any part of a document it submits, discovery request it propounds, or a discovery response it produces, or a transcript of a deposition or hearing in which it participates, or of a pleading or other paper to be submitted, filed or served in these Proceedings contains Confidential Information or consists of Confidential Documents, then that party may designate and stamp such Confidential Information and Confidential Documents as "CONFIDENTIAL." Any information or documents designated or stamped as "CONFIDENTIAL" shall be handled as provided for hereinafter.**

**3. If any party to these Proceedings determines that any part of a document it submits, discovery request it propounds, or a discovery response it produces, or a transcript of a deposition or hearing in which it participates, or of a pleading or other paper to be submitted, filed or served in these Proceedings contains shipper-specific rate or cost data, trackage rights compensation levels or other competitively sensitive or proprietary information, then that party may designate and stamp such Confidential Information as "HIGHLY CONFIDENTIAL." Any information or documents so designated or stamped shall be handled as provided hereinafter.**

4. Information and documents designated or stamped as "CONFIDENTIAL" may not be disclosed in any way, directly or indirectly, or to any person or entity except to an employee, counsel, consultant, or agent of a party to these Proceedings, or an employee of such counsel, consultant, or agent, who, before receiving access to such information or documents, has been given and has read a copy of this Protective Order and has agreed to be bound by its terms by signing a confidentiality undertaking substantially in the form set forth at Exhibit A to this Order.

5. Information and documents designated or stamped as "HIGHLY CONFIDENTIAL" may not be disclosed in any way, directly or indirectly, to any employee of a party to these Proceedings, or to any other person or entity except to an outside counsel or outside consultant to a party to these Proceedings, or to an employee of such outside counsel or outside consultant, who, before receiving access to such information or documents, has been given and has read a copy of this Protective Order and has agreed to be bound by its terms by signing a confidentiality undertaking substantially in the form set forth at Exhibit B to this order.

6. Any party to these Proceedings may challenge the designation by any other party of information or documents as "CONFIDENTIAL" or as "HIGHLY CONFIDENTIAL" by filing a motion with the Board or with an administrative law judge or other officer to whom authority has been lawfully delegated by the Board to adjudicate such challenges.

7. Designated Material may not be used for any purposes, including without limitation any business, commercial or competitive purposes, other than the preparation and presentation of evidence and argument in Finance Docket No. 33388 (Sub-No. 95); any related proceedings before the Surface Transportation Board, and/or any judicial review proceedings in connection with Finance Docket No. 33388 (Sub-No. 95) and/or with any related proceedings.

8. Any party who receives Designated Material in discovery shall destroy such materials and any notes or documents reflecting such materials (other than file copies of pleadings or other documents filed with the Board and retained by outside counsel for a party to these Proceedings) at the earlier of: (1) such time as the party receiving the materials withdraws from these Proceedings, or (2) the completion of these Proceedings, including any petitions for reconsideration, appeals, or remands.

9. No party may include Designated Material in any pleading, brief, discovery request or response, or other document submitted to the Board, unless the pleading or other document is submitted under seal, in a package clearly marked on the outside as "Confidential Materials Subject to Protective Order." See 49 CFR 1104.14. All pleadings and other documents so submitted shall be kept confidential by the Board and shall not be placed in the public docket in these Proceedings except by order of the Board or of an administrative law judge or other officer in the exercise of authority lawfully delegated by the Board.

10. No party may include Designated Material in any pleading, brief, discovery request or response, or other document submitted to any forum other than this Board in these

Proceedings unless (1) the pleading or other document is submitted under seal in accordance with a protective order that requires the pleading or other document to be kept confidential by that tribunal and not be placed in the public docket in the proceeding, or (2) the pleading or other document is submitted in a sealed package clearly marked, "Confidential Materials Subject to Request for Protective Order," and is accompanied by a motion to that tribunal requesting issuance of a protective order that would require the pleading or other document be kept confidential and not be placed in the public docket in the proceeding, and requesting that if the motion for protective order is not issued by that tribunal, the pleading or other document be returned to the filing party.

11. No party may present or otherwise use any Designated Material at a Board hearing in these Proceedings, unless that party has previously submitted, under seal, all proposed exhibits and other documents containing or reflecting such Designated Material to the Board, to an administrative law judge or to another officer to whom relevant authority has been lawfully delegated by the Board, and has accompanied such submission with a written request that the Board, administrative law judge or other officer (a) restrict attendance at the hearing during any discussion of such Designated Material, and (b) restrict access to any portion of the record or briefs reflecting discussion of such Designated Material in accordance with this Protective Order.

12. If any party intends to use any Designated Material in the course of any deposition in these Proceedings, that party shall so advise counsel for the party producing the Designated Material, counsel for the deponent, and all other counsel attending the deposition. Attendance at any portion of the deposition at which any Designated Material is used or discussed shall be restricted to persons who may review that material under the terms of this Protective Order. All portions of deposition transcripts or exhibits that consist of, refer to, or otherwise disclose Designated Material shall be filed under seal and be otherwise handled as provided in paragraph 9 of this Protective Order.

13. To the extent that materials reflecting Confidential Information are produced by a party in these Proceedings, and are held and/or used by the receiving person in compliance with paragraphs 1,2 or 3 above, such production, disclosure, holding, and use of the materials and of the data that the materials contain are deemed essential for the disposition of this and any related proceedings and will not be deemed a violation of 49 U.S.C. 11904 or of any other relevant provision of the ICC Termination Act of 1995.

14. All parties must comply with all of the provisions of this Protective Order unless the Board or an administrative law judge or other officer exercising authority lawfully delegated by the Board determines that good cause has been shown warranting suspension of any of the provisions herein.

15. Nothing in this Protective Order restricts the right of any party to disclose voluntarily any Confidential Information originated by that party, or to disclose voluntarily any Confidential Documents originated by that party, if such Confidential Information or Confidential Documents do not contain or reflect any Confidential Information originated by any other party.



Exhibit A

UNDERTAKING – CONFIDENTIAL MATERIAL

I, \_\_\_\_\_ have read the Protective Order served \_\_\_\_\_, 2011, governing the production and use of Confidential Information and Confidential Documents in STB Finance Docket No. 33388 (Sub-No. 95), understand the same, and agree to be bound by its terms. I agree not to use or permit the use of any Confidential Information or Confidential Documents obtained pursuant to that Protective Order, or to use or to permit the use of any methodologies or techniques disclosed or information learned as a result of receiving such data or information, for any purpose other than the preparation and presentation of evidence and argument in Finance Docket No. 33388 (Sub-No. 95), any related proceedings before the Surface Transportation Board, and/or any judicial review proceedings in connection with Finance Docket No. 33388 (Sub-No. 95) and/or with any related proceedings. I further agree not to disclose any Confidential Information, Confidential Documents, methodologies, techniques, or data obtained pursuant to the Protective Order except to persons who are also bound by the terms of the Order and who have executed Undertakings in the form hereof, and that at the conclusion of this proceeding (including any proceeding on administrative review, judicial review, or remand), I will promptly destroy any documents containing or reflecting materials designated or stamped as "CONFIDENTIAL," other than file copies, kept by outside counsel, of pleadings and other documents filed with the Board.

I understand and agree that money damages would not be a sufficient remedy for breach of this Undertaking and that parties producing confidential information or confidential documents shall be entitled to specific performance and injunctive and/or other equitable relief as a remedy for any such breach, and I further agree to waive any requirement for the securing or posting of any bond in connection with such remedy. Such remedy shall not be deemed to be the exclusive remedy for breach of this Undertaking but shall be in addition to all remedies available at law or equity.

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Dated:

Exhibit B

UNDERTAKING --HIGHLY CONFIDENTIAL MATERIAL

I, \_\_\_\_\_ am outside [counsel] [consultant] for \_\_\_\_\_, for whom I am acting in this proceeding. I have read the Protective Order served on \_\_\_\_\_, 2011, governing the production and use of Confidential Information and Confidential Documents in STB Finance Docket No. 33388 (Sub-No. 95), understand the same, and agree to be bound by its terms. I agree not to use or to permit the use of any Confidential Information or Confidential Documents obtained pursuant to that Protective Order, or to use or to permit the use of any methodologies or techniques disclosed or information learned as a result of receiving such data or information, for any purpose other than the preparation and presentation of evidence and argument in Finance Docket No. 33388 (Sub-No. 95), any related proceedings before the Surface Transportation Board, or any judicial review proceedings in connection with Finance Docket No. 33388 (Sub-No. 95) and/or with any related proceedings. I further agree not to disclose any Confidential Information, Confidential Documents, methodologies, techniques, or data obtained pursuant to the Protective Order except to persons who are also bound by the terms of the Order and who have executed undertakings in the form hereof.

I also understand and agree, as a condition precedent to my receiving, reviewing, or using copies of any information or documents designated or stamped as "HIGHLY CONFIDENTIAL," that I will take all necessary steps to assure that said information or documents be kept on a confidential basis by any outside counselor outside consultants working with me, that under no circumstances will I permit access to said materials or information by employees of my client or its subsidiaries, affiliates, or owners, and that at the conclusion of this proceeding (including any proceeding on administrative review, judicial review, or remand), I will promptly destroy any documents containing or reflecting information or documents designated or stamped as "HIGHLY CONFIDENTIAL," other than file copies, kept by outside counsel, of pleadings and other documents filed with the Board.

I understand and agree that money damages would not be a sufficient remedy for breach of this undertaking and that other parties producing confidential information or confidential documents shall be entitled to specific performance and injunctive and/or other equitable relief as a remedy for any such breach, and I further agree to waive any requirement for the securing or posting of any bond in connection with such remedy. Such remedy shall not be deemed to be the exclusive remedy for breach of this Undertaking but shall be in addition to all remedies available at law or equity.

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OUTSIDE [COUNSEL] [CONSULTANT]

Dated: